

# Performance Blueprinting for Managers



2 Day  
Workshop



8 - 15  
Participants



Your Place  
of Business



A HIGH PERFORMER can produce

**400% more  
productivity**

than the AVERAGE PERFORMER...

*Oxford Economics Workforce 2020 Research*



## The Challenge is this...



To move beyond our comfort zones...

To question the approach of "the ways things have always been done"...

To let go of outdated traditional performance management practices...



**...to truly see performance management differently!**

## Overview

In this highly participative workshop, we take away the tools and systems of performance management, and instead critically examine what truly drives performance in the workplace. It seeks to answer the questions:

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Are my employees motivated to improve their performance?

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Am I even aware of my employees' motivators?

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Are my employees using their strengths to enhance their performance?

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Am I even aware of my employees' strengths?

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Am I even aware of my own motivators and strengths?

## Are you a **Manager** involved in the **Performance of Others**?

Join us for a workshop that aims to:

- \* Challenge the standard approach to performance management.
- \* Understand the role motivation plays in influencing performance.
- \* Understand the value that a strengths based approach to performance management provides.
- \* Understand what motivates your employees.
- \* Develop motivation techniques that incentivise your employees to increased performance.
- \* Create a motivating environment that encourages high performance.
- \* Encourage employees to take responsibility for their own performance and development through contributing more of their strengths.



All Managers attending the Workshop will receive a **High Performance Toolkit** that will help them implement what they have learnt back in the workplace!

"The cost of being wrong is less than the cost of doing nothing."

*Seth Godin, Poke the Box*

**What have you got to lose?**

**Contact us for more information.**

